

Partnership Planning Worksheet

Work through this worksheet on your own or with others from your team who are here today. Taking time to compare responses can help you align your approach and identify shared priorities.

Solvera and RPB staff are available if you'd like support, feedback, or ideas.

1. Your Organization Snapshot

Organization Name: _____

Counties/Regions Served: _____

2. What We Do

We help _____

by providing _____

for _____.

3. What We Offer

Check all that apply.

☐ Health services

☐ Employment services

☐ Community support

☐ Case management

☐ Education / training

☐ Other: _____

☐ Legal services

**Strong partnerships start with knowing
what you offer AND what you need.**

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4. Your Strengths as a Partner

What does your organization bring to partnerships?

- | | |
|---|---|
| ☐ Strong community relationships | ☐ Specialized program expertise |
| ☐ Language access / cultural expertise | ☐ Training or technical assistance |
| ☐ Referral network | ☐ Other: _____ |

5. What We're Looking For

What type of partnerships are you interested in?

- ☐ Referrals
- ☐ Program collaboration
- ☐ Resource sharing
- ☐ Training or knowledge exchange
- ☐ Other: _____

6. Build Your Partnership Ask

Use your answers above to complete your partnership ask.

Our organization supports _____
by providing _____,
and we're looking to partner with organizations that _____
_____.

**Use this when introducing
your organization to new
providers or partners.**

**Try your partnership pitch
with at least 2 people at your
table.**